

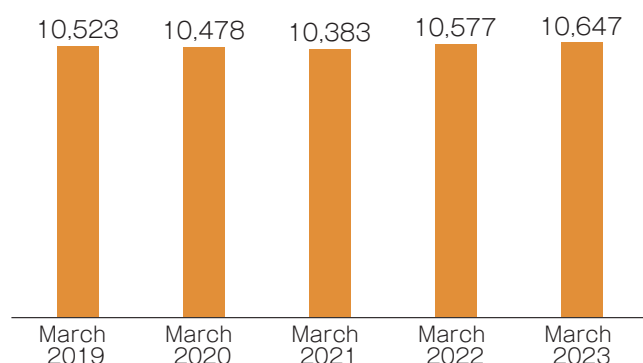
## Changes in major management indices, etc.

Term	101st term	102nd term	103rd term	104th term	105th term
Year and month of end	March 2019	March 2020	March 2021	March 2022	March 2023
Net sales (unit: 1,000 yen)	10,523,794	10,478,935	10,383,596	10,577,246	10,647,235
Operating profit (unit: 1,000 yen)	558,105	598,984	648,372	996,399	1,077,331
Ordinary profit (unit: 1,000 yen)	876,918	937,272	1,009,759	1,361,726	1,480,619
Current net profit (unit: 1,000 yen)	686,793	787,894	807,559	949,899	1,020,603
Capital (unit: 1,000 yen)	1,650,000	1,650,000	1,650,000	1,650,000	1,650,000
Total number of issued shares (shares)	16,500,000	16,500,000	16,500,000	16,500,000	16,500,000
Net assets (unit: 1,000 yen)	40,622,290	39,201,906	41,564,510	42,179,613	42,790,175
Total assets (unit: 1,000 yen)	46,347,190	44,879,595	47,869,986	48,614,142	49,562,737
Net assets per share (yen)	2,957.48	2,851.21	3,018.77	3,058.44	3,097.62
Dividends per share (yen)	40.00	40.00	40.00	40.00	55.00
Current net profit per share (yen)	50.01	57.32	58.67	68.91	73.92
Equity ratio (%)	87.6	87.3	86.8	86.8	86.3
Return on equity (%)	1.7	2.0	2.0	2.3	2.4
Ratio of operating profit to net sales (%)	5.3	5.7	6.2	9.4	10.1
Price-earnings ratio (times)	42.6	34.2	32.5	25.5	25.3
Dividend payout ratio (%)	80.0	69.8	68.2	58.0	74.4
Cash flows from sales activities (unit: 1,000 yen)	1,328,030	1,363,185	1,409,177	1,806,702	1,748,376
Cash flows from investment activities (unit: 1,000 yen)	△2,493,695	△1,034,458	△217,201	△1,399,038	△1,451,940
Cash flows from financial activities (unit: 1,000 yen)	△549,627	△551,293	△551,495	△551,808	△554,767
End of term balance of cash and cash equivalents (unit: 1,000 yen)	2,159,075	1,934,061	2,575,338	2,432,696	2,173,985

## Financial Highlights

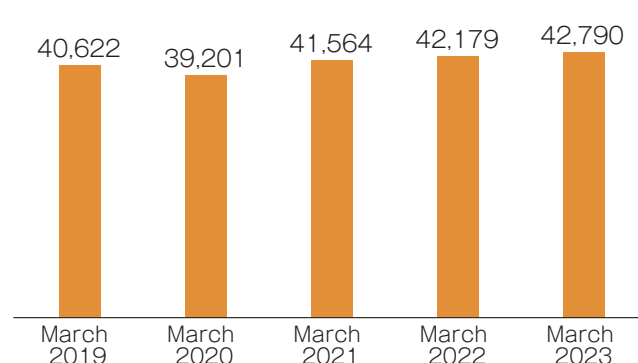
### Net sales

(Millions of yen)



### Net assets

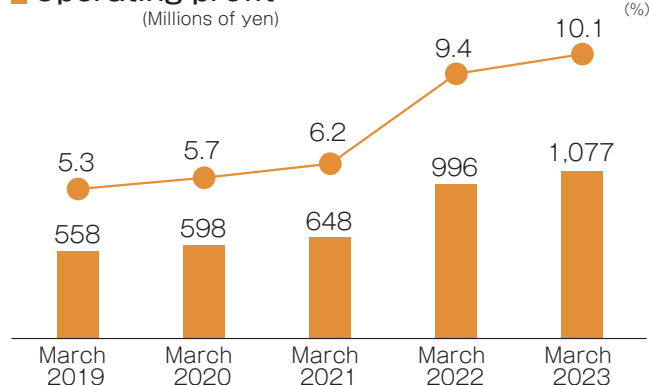
(Millions of yen)



### Operating profit

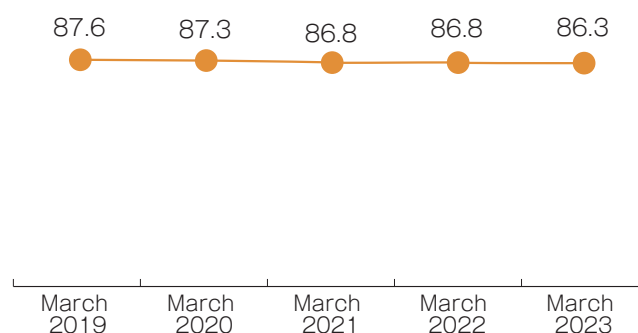
(Millions of yen)

Ratio of operating profit to net sales (%)



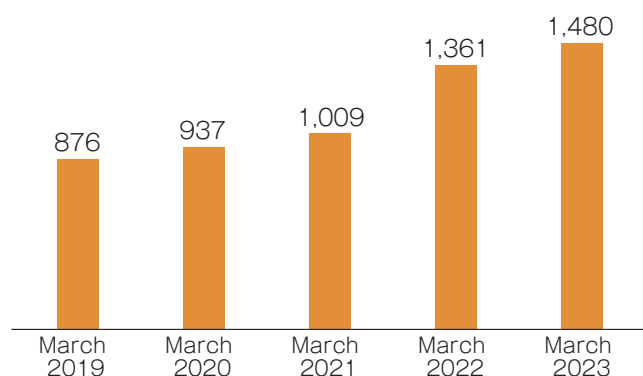
### Equity ratio

(%)



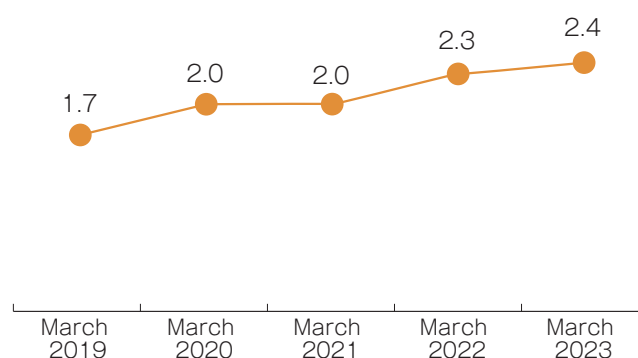
### Ordinary profit

(Millions of yen)



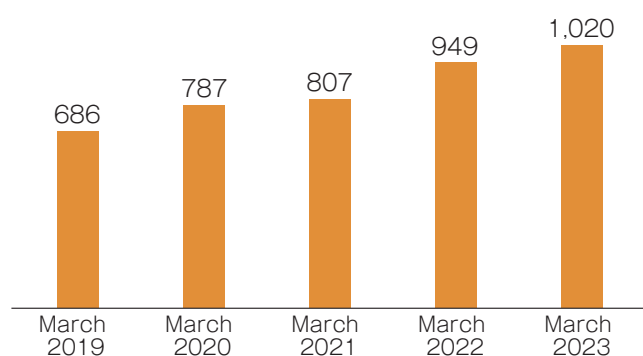
### Return on equity

(%)



### Current net profit

(Millions of yen)



### Total assets

(Millions of yen)

